

Abdul Aziz

Senior ERP Solution Architect

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PROFESSIONAL SUMMARY

Innovative ERP Consultant with extensive experience in **Odoo** and **Oracle EBS & SaaS** implementations across various sectors including **textile, automotive, telecom, and healthcare**. Skilled in **project management, custom development, and IT infrastructure management**. Proven ability to set and achieve strategic business goals through policy implementation and process re-engineering. Excellent communicator and presenter with a focus on driving business efficiency.

CORE COMPETENCIES

- **ERP Implementation:** Odoo, Oracle EBS, Oracle Cloud (SaaS) and SAP FICO, MM S4/Hana
- **Project Management**
- **Business Process Optimization & Re-Engineering**
- **Data Analytics & BI Tools:** Power BI, OBIEE, Business Objects
- **Custom Development:** Python, Odoo Studio, Oracle APEX, BI Publisher, Oracle Forms and Report
- **Financial Reporting & Analysis**
- **Cross-functional Team Leadership**
- **KPI Development & Implementation**
- **Cloud Platforms:** Odoo.sh, Oracle Cloud

PROFESSIONAL EXPERIENCE

Core 2 Plus (Private) Limited / **Lead Senior Odoo Functional Consultant**

 AUGUST 2024 - NOVEMBER 2024  KARACHI

- Led the implementation of Odoo for the following clients in National and International level to streamline key business processes.
 - Sowash Solar Maintenance Company - Karachi
 - Social Marketing, CRM, Sales, Accounting, Document, Appointments, Inventory, Purchase and Employees
 - Fine Textile for Textile Trading - UAE
 - Accounting, Inventory, Purchase, Sales and Employees
 - VeggiTech Smart Farm for Fruit & Vegetables - UAE
 - Accounting and Inventory
 - Trace Trading for Fragrance - KSA
 - Perform health check activity and resolved financial and costing issues
 - Gulf Closets Furniture Manufacturer - UAE
- Successfully implemented the odoo modules: Lead Generation (from social media), Sales Management, Project Management, Team Management, Revenue Recognition, Accounting, Expense Management,

Asset Management, Supply Chain Management, Human Capital Management, Manufacturing and Financial Reporting and Dashboard.

- Developed detailed business requirement documents and presented them to stakeholders for approval.
 - Set up development instances, conducted Conference Room Pilot (CRP) sessions, and provided user training on Odoo Enterprise Edition.
 - Customized workflows and processes through Odoo Studio to meet the specific needs of the business.
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Leaders Corporate / Odoo Solution Architect

 SEPTEMBER 2023 - FEBRUARY 2024  KARACHI

- Engaged with a leading hospital in Karachi to study and implement a comprehensive Hospital Management System.
 - Prepared AS-IS, TO-BE, and GAP analysis documents and presented findings to the steering committee.
 - Led the design and development of a multi-specialty Hospital Management Module using Odoo 17.
 - Configured demo instances for construction and electronics companies on Odoo.sh.
 - Performed minor modifications using Odoo Studio and Python development to align with the client's specific business processes.
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Surriyah Textile Mills / Oracle E-Business Suite Consultant

 AUGUST 2022 - AUGUST 2023  KARACHI (FREELANCE)

- Enhanced and configured missing functionalities in existing Oracle applications to improve utilization rates.
 - Implemented Oracle APEX and integrated it with BI Publisher and EBS for reporting and analysis.
 - Developed custom HRMS applications using Oracle APEX to align organizational goals and objectives with the ERP system.
 - Reconciled the general ledger and matched it with financial statements for accuracy.
 - Reconciled and adjusted inventory quantities in the system.
 - Designed Financial Statement Generator (FSG) reports, including financial statements and ratios.
 - Developed new BI Publisher reports and resolved issues in existing reports.
 - Conducted user training sessions to ensure effective system use.
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Al-Ameen Trading Corporation / Odoo Consultant & IT Manager

 JULY 2021 - JUNE 2022  KARACHI (FREELANCE / PERMANENT)

- Implemented Accounting, Inventory, Sales, CRM, and Manufacturing processes in Odoo ERP for business optimization.
- Managed ERP Next and configured Odoo Community Edition for the Textile Industry.
- Reported directly to the board of directors while managing the entire IT department at the group level, overseeing ERP applications, custom-developed software, infrastructure, data center operations, and support services.
- Evaluated and compared SAP S/4HANA, Oracle Applications, and Microsoft Dynamics 365 to identify the most suitable processes and functions for the organization, while managing Total Cost of Ownership (TCO).

Aims Holding / Oracle Cloud Financial Applications Implementation Lead

 NOVEMBER 2015 - DECEMBER 2018  JEDDAH

- Led the implementation of Oracle Cloud Financial Applications, including the preparation of AS-IS and TO-BE documentation.
- Conducted Fit/Gap analysis sessions and system configuration, performed CRP1, CRP2, and UAT testing, and secured sign-off on financial modules' functionalities.
- Troubleshoot issues related to journal sub-ledger transfers and journal imports.
- Managed a team of five, providing mentorship and training to successfully deliver Oracle Cloud ERP (SaaS) solutions.

Data Analytics Specialist

- Designed and developed analytics solutions using Power BI, including:
- Data modeling and establishing relationships
- Data visualization and dashboard creation
- KPI and advanced analytics

M.Y. Naghi Group / Oracle E-Business Suite - Implementation Lead

 APRIL 2011 - NOVEMBER 2015  JEDDAH

- Implemented Oracle E-Business Suite Financials and Supply Chain modules across seven companies in a multi-company and multi-currency environment. Managed processes including procure-to-pay cycle, purchase-to-retire asset lifecycle, revaluation, and Oracle Supply Chain (inventory and purchases).
- Conducted data migration, verification, and reconciliation of primary ledger and intercompany accounts.
- Configured missing functionalities, increasing utilization from 35% to 75% in the FMCG sector.
- Led monthly closing activities and reviewed data for all seven companies, preparing and generating reports such as revenue and margin analysis, financial statements, financial ratios, and variance analysis.

Data Analytics Specialist

- Designed and developed analytics solutions using Business Objects, creating multiple universes for financial reporting and analysis.
 - Developed reports and dashboards with various visual formats, connecting data sources like Excel spreadsheets, on-premises data warehouses, and cloud-based storage systems.
 - Translated data into visual representations including pie charts, hierarchical trees, gauge charts, KPIs, combined charts, and bar and column charts.
 - Promoted a data-driven culture by enhancing access to data, visualization tools, and analytical insights within the organization.
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International Medical Center / Oracle Applications Manager - Implementation Lead

 NOVEMBER 2005 - APRIL 2011  JEDDAH

- Led the implementation of Oracle Applications and financial initiatives for specialties such as health insurance, healthcare practices, and medical systems, including integrations with back-office ERP systems.
- Re-engineered business processes in the healthcare industry, achieving data accuracy of up to 99%, reducing process time, and increasing patient satisfaction.
- Developed a hospital management system integrated with ERP applications, saving 300 hours per week through system integration.
- Designed and integrated financial processes within the Hospital Information System (HIS) with back-office ERP.

Data Analytics Specialist

- Implemented a data warehouse star schema model and designed financial processes within the Hospital Information System (HIS), ensuring seamless integration with back-office ERP.
- Created engaging BI dashboards tailored for finance and medical staff, customized for various clinic specialties.

Savola Group / Oracle Applications Consultant

 SEPTEMBER 2000 - NOVEMBER 2005  JEDDAH

- Implemented Oracle E-Business Suites (EBS), reducing annual operational costs up to 35% approx. and improve accuracy and timeliness.
- Positioned the Business Development Division for transformation and growth, managed 5 accounts and relationships.
- Provided financial consulting services for Clients in Manufacturing, Distribution, Logistics and telecommunication.
- Processed Interfaces designed effectively integrated Vehicle Maintenance System with Oracle EBS, a critical success factor in the Saudi Telecom Company.
- Automated financial and distribution business processes for efficiency. Build a To-Be process regarding standard cost, organization and production cost.
- Communicate strategic planning solutions for Training Administration to the Saudi Telecom and assist them in development the custom solution and implementing across the Kingdom for 3000 employees.
- Collaborate with business executive and project stakeholders, team leaders, and colleagues on roadmap status and issues.

Gul Ahmed Textile Mills Limited / Software Engineer

 AUGUST 1998 - SEPTEMBER 2000  KARACHI

- Implemented Oracle Application R-10.7, GL, AP and AR.
 - Customize the standard reports e.g. cheques for printing.
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Worked as / Finance and Accounts Professional

 JANUARY 1991 - JULY 1998  KARACHI

- Assistant Accountant | Agricultural Trading Corporation
- Assistant Accountant | The Kidney Center
- Assistant Accountant | Al-Ameen Trading Corporation
- Senior Accountant | Metaplast (Private) Limited
- Accounts Officer | Jaffer Brothers (Pvt) Ltd.
- Assistant Finance Manager | Fateh Mothers.

KEY ACHIEVEMENTS

- **ERP Expansion:** Increased utilization rates from 35% to 75% for FMCG and healthcare sectors.
- **Cost Reduction:** Reduced annual operational costs and process time by 30%.
- **Data Accuracy:** Re-engineered healthcare processes to achieve 99% data accuracy.
- **Custom Development:** Developed **Hospital Management System** under odoo framework.

EDUCATION

MBA in Finance – Central Pacific University

JANUARY 1998 - DECEMBER 2000, Karachi

Masters in Computer Science – The International University

SEPTEMBER 1995 - SEPTEMBER 1997, Karachi

Bachelors in Commerce – Karachi University

AUGUST 1990 - AUGUST 1993, Karachi

AWARDS & RECOGNITIONS

- **Saudi Telecommunication:** Awarded certificates for Vehicle Management System and Training Administration System.
- **Savola Group:** Recognized for developing a corporate web portal integrated with stock exchange data.